

Message Text

UNCLASSIFIED

PAGE 01 GENEVA 05736 291705Z

45
ACTION IO-14

INFO OCT-01 ISO-00 AGR-20 AID-20 EA-11 DEAE-00 SNM-02

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FM USMISSION GENEVA
TO SECSTATE WASHDC 2296

UNCLAS GENEVA 5736

E.O. 11652: N/A
TAGS: SNAR, UN, TH
SUBJ: CANDIDATE FOR UN CROP SUBSTITUTION PROJECT IN
THAILAND

REF: GENEVA 5110 AND 5657; STATE 212093

DAVIES ADVISES THAT DND IS THINKING IN TERMS OF A MARKETING EXPERT WHO WOULD WORK IN THAILAND FOR AROUND THREE MONTHS. INDICATES RE REMUNERATION, THAT DND RECENTLY PAID \$65 PER DAY PLUS TRAVEL (BUT EXCLUDING SUBSISTENCE) TO ISRAELI CONSULTANT WHO ASSISTED ON THAI PROJECT AND THAT THIS IS NORMAL PATTERN CURRENT CONSULTANT FEES. ADDS, HOWEVER, THAT THIS FIGURE COULD BE NEGOTIABLE UPWARDS WITHIN REASONABLE LIMITS ALTHOUGH DND WOULD NATURALLY LIKE OBTAIN SERVICES OF QUALIFIED CONSULTANT AT LOWER FEE IF POSSIBLE. DAVIES ALSO NOTES THAT DND IS LOOKING FOR MARKETING EXPERT IN TEMPERATE ZONE CROPS. STRESSES THAT EXPERT SHOULD BE CONCERNED NOT ONLY WITH CROP ALREADY PRODUCED, NAMELY, KIDNEY BEANS, BUT ALSO SHOULD BE IN POSITION ADVISE ON OTHER CROPS WHICH CAN BE GROWN THAILAND AND WHICH CAN PRODUCE ATTRACTIVELY HIGH PRICES ON WORLD MARKET. BASSIN

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